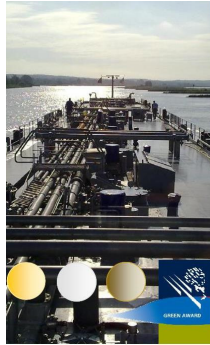




PREFACE BY JAN FRANSEN

Dear inland shipping entrepreneurs and stakeholders,

We are truly happy with the development of the Green Award certification program for inland shipping. In June last year we introduced a 3-tier certification: bronze, silver and gold levels. At this point, more than a year further, we can confirm that renewals and new applications proceed as expected. The port of Amsterdam was the first port to implement differentiated incentives scheme for the 3 levels of the Green Award certification. We are also proud to inform you that, following the example of Amsterdam, more ports (new ones as well as the ones that have joined Green Award a while ago) are prepared to embrace the differentiated incentive approach.



Up to this day more than 560 inland navigation vessels have been certified and this number keeps growing. This demonstrates that the inland shipping sector takes the “going green” subject seriously and is prepared to take steps towards it as far as it is even slightly financially affordable. Green Award has also become aware of the first positive reactions of charterers on the Green Award program. If the charterers decided to recognise the Green Award scheme and implement a differentiated approach in their tariffs based on it, it would make a great difference. It is our belief that such recognition will be very much welcome and appreciated.

Encouraging the environmentally-friendly behaviour with help from ports providing incentives, municipalities, local authorities, banks, an insurer, service suppliers, subsidy providers and still missing that important link – the charterer? When the charterers recognise the Green Award, only then we can call it a joint approach to the greening in the inland shipping sector. This joint approach can serve as a great example of Corporate Social Responsibility.

Green Award started as a certification program for sea-going vessels in 1994. Our aim is to stimulate the Corporate Social Responsibility approach within the world-wide shipping industry sea-going as well as inland. Green Award is well-known over the globe.

Let's work together towards Corporate Social Responsibility.

RESEARCH ON FINANCING NEEDS OF INLAND SHIPPING ENTREPRENEURS

Dear inland shipping entrepreneurs,

Perhaps you have already been asked earlier to cooperate on the research on the financing needs initiated by the EU?

We, as Green Award, believe that it is important for inland shipping entrepreneurs to voice their option in order to potentially benefit in the future.

The European Commission wants to have a clear picture of the specific financing needs of inland shipping companies in order to identify which financial tools (if any) have to be implemented. In order to collect the data, ESO (European Skippers Organisation) and EBU (European Barge Union) have launched an online survey.

We have been asked to bring this survey to your attention. Considering that this can be of importance to you, we have decided to inform you about this possibility and share links to the surveys. The questionnaires can be filled in till the 1st of November, 2015 via the following links:

English: “Survey of financing needs of the IWT for modernisation”
<http://survey.crup.hr/index.php/244988?lang=en>

Nederlands: 'Onderzoek naar de financieringsbehoefte van de binnenvaart voor modernisering.'
<http://survey.crup.hr/index.php/244988?lang=nl>

Deutsch: "Befragung der Finanzierungsbedarf der Binnenschifffahrt für Modernisierung“
<http://survey.crup.hr/index.php/244988?lang=de>

Français: "Enquête sur les besoins de financement de l'IWT pour la modernisation“
<http://survey.crup.hr/index.php/244988?lang=fr>



**NEW BOARD OF EXPERTS MEMBER:
MR. JAN VOGELAAR**



Mr. Jan Vogelaar represents the 'Central Bureau for Inland Barging' (CBRB). Members of this organization are enterprises, active in various fields of the inland shipping market. CBRB is a supporter of the Green Award for inland shipping.

Jan Vogelaar has a background as captain and ship-owner of an inland shipping company. He has a Law degree from the Erasmus University Rotterdam. He presently works as deputy director for CBRB, mainly responsible for the legal department, environmental issues and international affairs. He is also the environmental coordinator of the European Barge Union (EBU), the European organization CBRB is affiliated with.

**NEW BOARD OF EXPERTS MEMBER:
MR. HENDRIK LORENZ**

Mr. Hendrik Lorenz graduated in 1992 from the Maritime Academy at Hamburg/ Germany as Industrial Engineer of Maritime Transport. He has a seafarer background and is holder of a Captains' Licence. After finishing his seafarer career he worked as an Average Agent, as Operations Manager for Chemical Tankers, at a Certifier as Lead Auditor for Quality-, Environmental-, Safety-, and ISM Management Systems, and was Chairman of Port of Hamburg Marketing.



Actual he is Managing Director of his own Consulting Company "Hendrik Lorenz Consulting" and employed at Reederei Jaegers at Duisburg/ Germany as Head of the departments Quality Management, Safety and Dangerous Goods, as well as Insurance and Average. Since June 2015 he is listed Arbitrator at the Arbitration Court for Inland Shipping at the Schifferbörse Duisburg/ Germany.

TARIFFS 2016

Year 2016 will be the 6th year since the launch of the Green Award certification program for inland shipping. During the first 5 years, starting from 2011, a part of the certification costs was co-financed by the Ministry of Infrastructure and the Environment and by seaports participating in the National Ports' Council of the Netherlands.

Their subsidy has made a relatively low price of the Green Award certificate possible. Especially at the beginning stage of the program, when there were not so many financial incentives available yet, it provided a great support to inland shipping entrepreneurs.

Regretfully, from 2016 this subsidy will cease. As you are aware, Green Award is a non-profit independent certification body, which means that the certification tariff has to cover actual costs.

Due to all these reasons we are forced to amend our certification tariffs from 2016.

Effective as of the 1st of January, 2016, (based on the inspection date), the cost of certificate will be € 720 excluding VAT.

The certificate is valid for 3 years. Naturally, we will do our utmost to keep the tariff as low as possible.

We keep working in the best interest of the clean and safe inland navigation. Green Award is in contact with a number of interested ports and other potential incentive providers. Recent developments lead us to believe that we will be able to offer you more attractive incentives in the near future.



INCENTIVE PROVIDERS LIST

<u>Rebate on Port fee</u>		Effective
Gemeente Meppel	6%	01-01-2012
Groningen Seaports – Eemshaven	5%	01-01-2012
Groningen Seaports – Delfzijl	5%	01-01-2012
Havenbedrijf Rotterdam	15%	01-01-2012
Havenschap Moerdijk	15%	01-01-2012
Zeehaven Dordrecht	15%	01-02-2012
Havens Papendrecht	15%	01-02-2012
Havens Zwijndrecht	15%	01-01-2012
Zeeland Seaports - Vlissingen	10%	01-01-2013
Zeeland Seaports - Terneuzen	10%	01-01-2013
Haven Utrecht	30%	01-01-2013
Havenbedrijf Gent	10%	01-01-2013
Gemeente Bergen op Zoom	5%	01-01-2013
Haven Zevenellen	10%	01-01-2014
Haven Wanssum	10%	01-01-2014
Haven Amsterdam*		01-01-2015
*ships certified before 17-06-14 are eligible for a 10% rebate	5% 10% 15%	Bronze Silver Gold

*Contact for the inland shipping company:
Department Port fees for each respective Port*

Contribution to Certification costs

ABN AMRO Bank	50%
Rabobank Altena *	€ 300
Rabobank Krimpenerwaard *	€ 300
Rabobank Merwestroom *	€ 300
Rabobank Oosterschelde *	€ 300
Zicht risico- en verzekeringsadviseurs	€ 200

**per certification, VAT excl and only when the company has a relation with these contributors.*

*Contact for the shipping company:
account manager of the relevant bank/Insurance broker.*

Rebates/contributions (incentives) are arranged and agreed directly between the incentive provider and shipping company.

The Green Award Foundation is not directly involved with the payment of incentives/contribution and cannot be held responsible for reimbursement of the incentives.

Green Award Foundation
P.O. Box 23107
3001 KC ROTTERDAM

Inland shipping department is **always reachable** via
inlandshipping@greenaward.org

and **via phone on Mondays and Thursdays**
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