



T&T SALVAGE

www.ttsalvage.com • commercial@ttsalvage.com

24 Hour Emergency Response +1 713 534 0700

TOTAL SERVICE PACKAGE OPA 90 – SMFF CLIENTS – GREEN AWARD MEMBER VESSELS 2017

This Total Service Package (TSP) is only available to all tanker and non-tanker vessel operators as part of their OPA 90 contract with T&T Salvage for Salvage & Marine Firefighting (SMFF) services.

This TSP includes several non-emergency and routine services aimed at fostering the development of a long lasting commercial and operational relationship between the Shipowner/Shipmanager and T&T Salvage.

The 2017 Total Service Package includes the following:

1. SALVAGE & EMERGENCY RESPONSE SERVICES:

A. GLOBAL SALVAGE COVERAGE

Optional Global Salvage and Emergency Response services under the same terms and conditions of the OPA 90 Salvage & Marine Firefighting Agreement. T&T is a global salvage, towage, and emergency response provider with qualified personnel, specialized equipment and networks of resources to handle any casualty situation.

B. DISCOUNTED TARIFF RATES – 15% Discount

15% Reduction of Standard Tariff Rates on T&T Salvage personnel and equipment during Salvage response operations.

C. DAMAGE STABILITY SUPPORT SERVICE (ERS)

Damage Stability & Residual Strength Support (ERS) for OPA 90 related cases at no additional retainer cost. This service will allow the Shipowner/Shipmanager to list T&T Salvage in the VRP as an additional provider and provide flexibility and back-up during an incident response. T&T Salvage will only charge for actual labor and expenses, in accordance with our Standard Tariff, incurred during and actual activation of this service. Follow-up technical and planning will be necessary to gather data and to establish the communication and data exchange protocols.



T&T SALVAGE

www.ttsalvage.com • commercial@ttsalvage.com

24 Hour Emergency Response +1 713 534 0700

D. GUAM OSRO COVERAGE

Guam OSRO coverage, under our group sister company **T&T Marine**, is available to at a preferred customer fee which will be negotiated based on the expected frequency of calls or innocent passages per year.

E. SHIPBOARD VISITS

T&T Salvage will make salvage personnel available to visit OPA 90 contracted vessels calling the Houston area for familiarization purposes both with vessel systems and crew. These visits will be performed at **No Cost** to the Shipowner/Shipmanager but subject to availability and pre-coordination.

2. FLEET OPERATIONS SUPPORT:

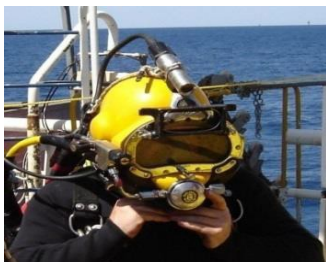
The following services will be available to OPA 90 clients at a preferred customer basis both on scheduling and pricing:

A. OFFSHORE CREWBOAT/LAUNCH SERVICES – up to 20% discount (direct billing) 30-45d credit



Our group provides Crewboat/Launch and fresh water delivery services from the **T&T Offshore** base in Galveston, Texas out to the all anchorages and Offshore Lightering Zones. In addition, utility boat or Crewboat support can also be coordinated out of the New Orleans/Southwest Pass Area in Louisiana.

B. IN-WATER SURVEYS/UNDERWATER REPAIRS - up to 15% discount 30-45d credit



Our **T&T Subsea** division provides Class Approved in water surveys and underwater repairs with in-house resources at all US Gulf Ports, Singapore, Malaysia, and Pakistan. In addition, we can offer preferred pricing through our primary worldwide network.



T&T SALVAGE

www.ttsalvage.com • commercial@ttsalvage.com

24 Hour Emergency Response +1 713 534 0700

C. HULL CLEANING/PROPELLER POLISHING – up to 15% discount 30-45d credit



Our group provides high quality services at all US Gulf Ports, Singapore, Malaysia, and Pakistan with state of the art equipment and highly trained personnel, including HullWiper (Water jet cleaning in Singapore). In addition, we can offer preferred pricing through our primary worldwide network.

D. SPECIALTY EQUIPMENT RENTAL – 15% discount 30d credit



T&T Salvage's inventory of specialty equipment is available to OPA 90 clients on a rental basis for non-salvage emergency situations such as inert gas system malfunctions. This inventory includes Rigging, Welding Machines, Cargo Hoses, Inert Gas Generators, Hydraulic Powerpacks, Hydraulic Submersible Pumps, Transfer Hoses, Fenders, Nitrogen Generators, etc. Rental is available to OPA 90 clients at a 15% discount from standard OPA 90 tariff rates.

E. OIL SPILL RESPONSE (OSRO) SERVICES – up to 10% discount 30-45d credit



Our sister company **T&T Marine** is a USCG certified OSRO and is able to provide OPA 90 clients services in response to operational or accidental oil spills in the US Gulf, the Mississippi River, the Great Lakes area, and Guam. Services include oil booming, coastal and offshore skimming, aerial observation, slop storage, and disposal. OPA 90 clients are eligible for a 10% discount on oil spill equipment deployed to an oil spill incident.

F. ARGENTINA SALVAGE & OSRO RESPONSE SERVICES – up to 15% discount 30-45d credit



T&T Salvage and **Clean Sea** have combined efforts and resources to provide emergency response (OSRO and Marine Salvage) in the Argentina region. We have locally approved salvage masters, bathymetry services, and a network of local tugs at competitive rates. T&T Salvage has successfully performed 10 refloatings in the Parana River and the River Plate in the last 12 months.



T&T SALVAGE

www.ttsalvage.com • commercial@ttsalvage.com

24 Hour Emergency Response +1 713 534 0700

G. SPECIAL PROVISIONS FOR GREEN AWARD MEMBER VESSELS



Vessels certified by Green Award will receive a 15% reduction on Standard Tariff Rates on T&T Salvage personnel and equipment during Salvage response operations. Vessels certified by Green Award will also receive at preferred customer basis both on scheduling and pricing, 10-20% discounts on fleet operations support, which include: Offshore Crewboat/Launch Services; In-water Surveys/Underwater Repairs; Hull Cleaning/Propeller Polishing; Specialty Equipment Rental; and Oil Spill Response (OSRO) Services. In case the certified company is an OPA90 client of T&T Salvage, the above discount will apply to the entire fleet from the company.